

# Alibaba.com Assessed Supplier



## Assessment Report

*Presented to*

**Jiangsu JWC Machinery Co., Ltd.**

江苏金卫机械设备有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners
Company Address	No. 3, Huahai Road, Jinhu County, Huai'an City, Jiangsu Province, China
City / Country:	Huai'an, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnsinojwc
Gold Supplier Company Name:	Jiangsu JWC Machinery Co., Ltd.
Contact Person:	Ms. Chunyun Huo
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*Service Provided by Bureau Veritas Certification*

*Report No.: 5558643\_P+T*





Report Number:	5558643_P+T	Assessment Type:	Production & Trade Assessment
Date of Assessment:	15/Apr./2013	Report Date:	15/Apr./2013
Assessor's Name:	Marco Ma	Validity Period:	16/Apr./2013 -- 15/Apr./2014
Reviewed By:	Mark Wei	Online Verification:	www.bv-certification.com.cn

**Important Notes:**

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	320831000009683
Year Established:	30/Apr./2000	Validity Period:	30/Apr./2000 -- 30/Apr./2030
Registered Address:	No. 131, Jinhu West Road, Jinhu County, Huai'an City, Jiangsu Province, China		
Company Address:	No. 3, Huahai Road, Jinhu County, Huai'an City, Jiangsu Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Huai'an Industrial & Commercial Bureau Jinhu Branch
Registered Capital:	RMB 30,000,000.00		
Corporate Representative:	Mr. Bin Chen		
Industry:	Machinery and Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Disposable Amenities Equipment (Baby Diaper Machine, Adult Diaper Machine, Sanitary Napkin Machine, Under Pad Machine, Tissue Napkin Machine)		
<b>1.2 Company Building Information</b>			
Certification Type:			
<input checked="" type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>42,885 m<sup>2</sup></u>			
Number of Building(s) : <u>5</u>			
Office Size: <u>4,000 m<sup>2</sup></u>			



## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- RnD[R&amp;D Dept.]     GM --- Production[Production Dept.]     GM --- Purchasing[Purchasing Dept.]     GM --- Sales[Sales Dept.]     GM --- Finance[Finance Dept.]     GM --- Admin[Admin. Dept.]           </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
R&D Dept.	30	0	30	
Production Dept.	132	0	132	
Purchasing Dept.	3	0	3	
Sales Dept.	25	0	25	
Finance Dept.	5	0	5	
Admin. Dept.	4	0	4	
<b>Total Number:</b>	200	0	200	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Ms. Daixia Ju	GM	University Graduate	12.9
R&D Dept.	Mr. Ping Xiong	Dept. Manager	University Graduate	11
Production Dept.	Mr. Changchun Zhu	Dept. Manager	University Graduate	11
Purchasing Dept.	Ms. Mei Guo	Dept. Manager	University Graduate	10
Sales Dept.	Ms. Danfeng Zhou	Dept. Manager	University Graduate	7
Finance Dept.	Ms. Rumei He	Dept. Manager	University Graduate	5
Admin. Dept.	Mr. Youlin Ye	Dept. Manager	University Graduate	3



## Section 3: Current Export Situation

Current Export Situation				
There is/are <u>10</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	Japanese	Yes	Yes
11-20 Years	0	N/A	N/A	N/A
6-10 Years	5	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		00266190		
Total Revenue (Previous Year):		USD 60,000,000.00		
Total Export Revenue (Previous Year):		USD 47,334,000.00		
Estimated Export Revenue (Current Year):		USD 50,000,000.00		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Shanghai		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		30 Days		



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Disposable Amenities Equipment	900,000.00	1.50
South America	Disposable Amenities Equipment	516,000.00	0.86
Eastern Europe	Disposable Amenities Equipment	330,000.00	0.55
Southeast Asia	Disposable Amenities Equipment	8,718,000.00	14.53
Africa	Disposable Amenities Equipment	13,170,000.00	21.95
Oceania	Disposable Amenities Equipment	258,000.00	0.43
Mid East	Disposable Amenities Equipment	12,882,000.00	21.47
Eastern Asia	Disposable Amenities Equipment	4,416,000.00	7.36
Western Europe	Disposable Amenities Equipment	312,000.00	0.52
Central America	Disposable Amenities Equipment	336,000.00	0.56
Northern Europe	Disposable Amenities Equipment	3,486,000.00	5.81
Southern Europe	Disposable Amenities Equipment	834,000.00	1.39
South Asia	Disposable Amenities Equipment	1,176,000.00	1.96
Domestic Market	Disposable Amenities Equipment	12,666,000.00	21.11
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
76 Sets				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Disposable Amenities Equipment	10 Sets /Month	76 Sets		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
CNC Machining Center	DTC-850	2	2	Acceptable
CNC Lathe	CA6140A	1	8	Acceptable
Surface Grinder	H2501	1	8	Acceptable
External Grinder	ME1370	1	13	Acceptable
Milling Machine	X6325	3	8	Acceptable
Shaper	B6066	3	8	Acceptable
Lathe	CA6150A	12	10	Acceptable
Drilling Machine	Z3006	6	8	Acceptable
Bending Machine	W867Y	1	6	Acceptable
Shearing Machine	QC12Y	1	1	Acceptable
Stamping Machine	J23	1	12	Acceptable
CNC Plasma Cutting Machine	BODA	1	3	Acceptable
Band Sawing Machine	G4028	1	6	Acceptable
AC Arc Welding Machine	BX1-500	1	5	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Vernier Caliper	0-500mm	25	5	Acceptable
Digital Vernier Caliper	0-200mm	2	5	Acceptable
Dial Indicator	Links	10	6	Acceptable
Outside Micrometer	0-200mm	30	6	Acceptable
Wide Seat Square	400mm	5	5	Acceptable
Depth Gauge	0-200mm	5	5	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
Confidential	Confidential	Confidential	Confidential	





## Section 6: Quality Assurance

Quality Management System and Product Certification						
<b>6.1 Quality Management System Certification</b>						
Certification	Certified By	Certificate No.	Business Scope	Expiry Date		
GB/T19001-2008	CQM, CNAS	00212Q12822R0 M	Disposable Amenities Equipment Design and Production	4/Jun./2012 -- 3/Jun./2015		
<b>6.2 Product Certification</b>						
Certification	Certified By	Certificate No.	Product Name & Model No.	Expiry Date		
CE	Ente Certificazione Macchine	C120515/JJM487	Disposable Sanitary Equipment Series	15/May/2012 -- 14/May/2017		
<b>6.3 Quality Control Management</b>						
	Content	Observations /Comments				
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No				
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
6.3.3	Who does the QC/QA Manager /Supervisor report to?	Production Dept. Manager -- Mr. Changchun Zhu				
6.3.4	How many QA/QC inspectors in total?	3				
No. of Employees in Each Production Line:						
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA			
Machining	1	45	1			
Assembling	1	60	1			
<b>6.4 Supplier Management</b>						
	Content	Observations /Comments				
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
6.4.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No				
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6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

**6.5 After Sales Service**

	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



## Section 7: Production Process Management

Quality Control Management		
	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



## Section 8: R & D Capacity

R&D Capacity			
8.1 Current Situation			
There is/are <u>30</u> R&D engineer(s) in the company.			
Education Level	Headcount	Work Experience	Headcount
Doctorate	0	Over 30 Years	0
Post-Graduate	2	21-30 Years	6
Graduate	16	11-20 Years	8
Junior College	12	6-10 Years	8
Technical School	0	2-5 Years	5
High School	0	Less than 2 years	3
List of successful project(s) (Example: patented products):		The Crushing System: ZL 2012 2 0353444.X, Passive Unreeling Auxiliary Brake Device: ZL 2012 2 0389319.4, Direct Translocation Wheel Mechanism: ZL 2011 2 0077791.X, Manual Correction Device: ZL 2012 2 0353421.9, Cotton Core Wheel System: ZL 2012 2 0353389.4, Adjustable Steering Installation Seat: ZL 2012 2 0389316.0	
Does the company have its own brand?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please specify:		See Photo (No. 1454502, No. 6976189, No. 6976194)	
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list all key equipment used:		Flow Meter, Pressure Tester, Temperature Tester	
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:		AutoCAD, Solidworks, Pro-E	
Please list all certifications and/or qualifications of the R & D department:		N/A	












## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
	Company Development Action	Timeframe
1	N/A	N/A



## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Lathing	2	 Grinding	3	 Planing
4	 Drilling	5	 Shearing	6	 Cutting
7	 Welding	8	 Painting	9	 Testing





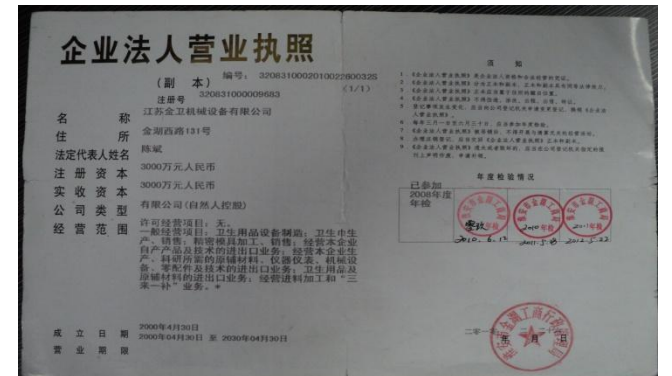
## Section 11: Certification & Photos

### Certification

#### Certification & Photos -- Business License (Original)



#### Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



#### Certification & Photos -- Tax Registration Certificate



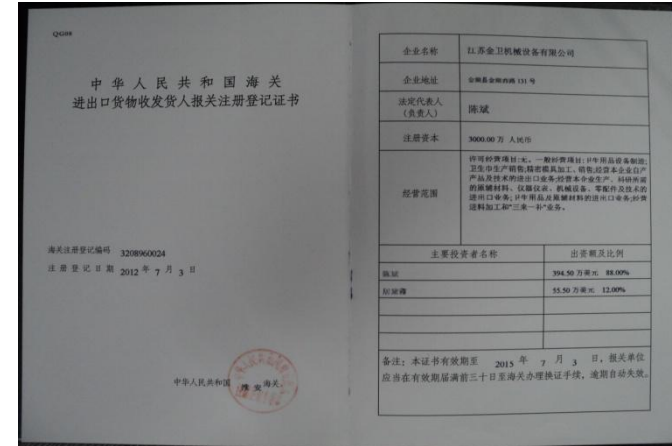
#### Certification & Photos -- Permit for Opening Bank Account



#### Certification & Photos -- Organization Code Certificate

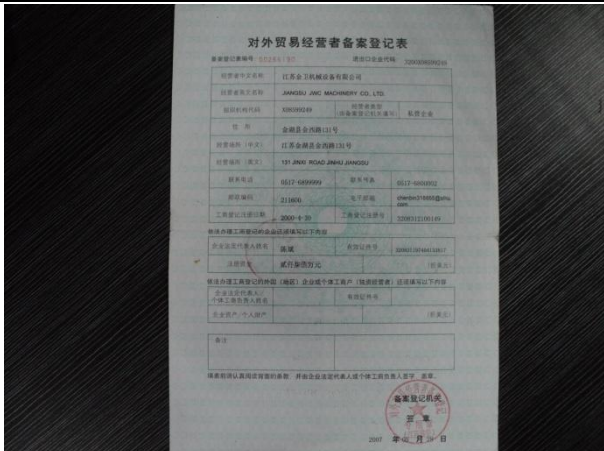


#### Certification & Photos -- Custom Clearance Registration Form





Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- GB/T19001-2008



Certification & Photos -- CE



Certification & Photos -- Patent 1



Certification & Photos -- Patent 2



Certification & Photos -- Patent 3



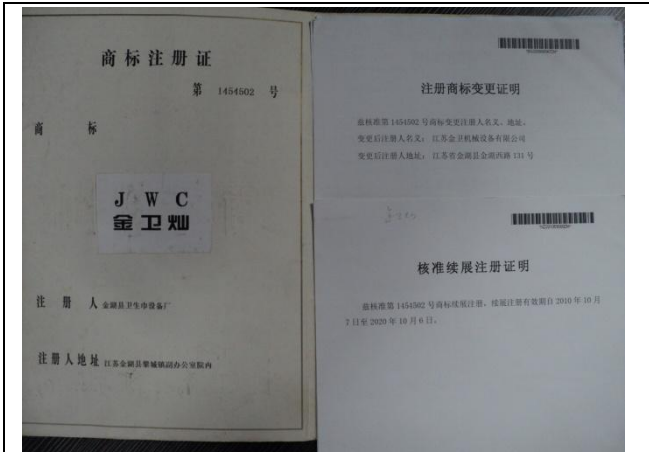
Certification & Photos -- Brand 1



Certification & Photos -- Brand 2







### Section 12: Company and Product Samples

<b>Company and Product Samples</b>	
<b>Company Gate</b>	<b>Office</b>
	
<b>Workshop</b>	<b>Workshop</b>
	
<b>Product Sample</b>	<b>Product Sample</b>



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample





Product Sample



Product Sample



-- End of Report --